

## Healthy School Fundraising Champions

## Success Stories from Schools and School Districts in San Diego County

Healthy fundraisers are defined as school fundraisers that raise money using physical activity, or rely on direct donations instead of selling items, or that raise money through the sale of non-food items and/or foods that meet or exceed the California Smart Snacks in Schools requirements.

| (Stu<br>Gra | trict – School<br>udent Population,<br>ides)                                   | <b>Fundraiser Details</b><br>Brief Description including who, what,<br>when, where, and how   | Monies Raised<br>(Choose Letter)<br>A. \$500 - \$1000<br>B. \$1,000 - \$3,000<br>C. \$3,000 - \$5,000<br>D. D. \$5,000 - 10,000<br>E. E. \$10,000+ |   | Resources available<br>(company used,<br>website, flyers, etc.)                              | Main Lead Contact<br>(please email COI to<br>get contact<br>information for any<br>fundraisers) | Time<br>Commitment<br>(Limited,<br>Moderate, or<br>Significant)          | Purpose of<br>Fundraiser<br>(what were funds<br>used for?)             |
|-------------|--|---|--|---|--|---|--|--|
|             | <b>CVESD</b> – Allen<br>Elementary School<br>(400 students, K-6)               | <ul> <li>a. 62 students sold reusable shopping bags</li> <li>b. Original Works – all classes create an art project which is sent home with order form</li> <li>c. Equal Exchange – catalog/online sales of fair trade products such as coffee, tea, chocolate</li> </ul>                    | <ul> <li>a. A. \$700</li> <li>b. B. \$1200-\$3000</li> <li>c. C. \$2000 - \$4000</li> </ul>  | <ul> <li>a. 40% with no fees</li> <li>b. 33-50% profit</li> <li>c. 40%</li> </ul> | <ul><li>a. Chicobag.com</li><li>b. Originalworks.com</li><li>c. Equalexchange.coop</li></ul> |   | <ul><li>a. Moderate</li><li>b. Significant</li><li>c. Moderate</li></ul> | a. 6 <sup>th</sup> grade camp<br>b. Art supplies<br>c. School Supplies |
| 2.          | <b>CVESD</b> – Tiffany<br>Elementary School<br>(587 students, K-6)             | Fun Run Oct. 2013 on playground.<br>Students raised money through<br>sponsorships. Students received<br>lanyards and were given a little tennis<br>shoe for each sponsor. Apex came to<br>classroom every day to teach<br>leadership lessons and suggested fun<br>ways to get sponsorships. | Ε.   | 100% minus<br>expenses  | Apexfunrun.com/what-<br>is-apex-fun-run  |   | Moderate   |  |
| 3.          | <b>Del Mar Union –</b><br>Del Mar Hills<br>Academy (326<br>students, PreK – 9) | Annual "Grassroots Jog-A-Thon" held<br>during the school day. Students raise<br>funds through sponsorships of laps.<br>Music and an announcer make it fun.  | F. \$30,400  | 100% minus<br>expenses  | Coordinated by PTA in<br>partnership with<br>support of Del Mar                              |   | Limited  | Funds for DMSEF  |
| 4.          | <b>Encinitas</b> – El<br>Camino Creek  | ECC parent volunteers sell farm-fresh strawberries several afternoons in the  | В.   | 50%   | Call for details   |   | Limited  | General program<br>needs   |

|            | ct – School<br>ent Population,<br>es)  | <b>Fundraiser Details</b><br>Brief Description including who, what,<br>when, where, and how   | Monies Raised<br>(Choose Letter)<br>A. \$500 - \$1000<br>B. \$1,000 - \$3,000<br>C. \$3,000 - \$5,000<br>D. \$5,000 - 10,000<br>E. \$10,000+ | Profit to<br>school<br>(% or portion) | Resources available<br>(company used,<br>website, flyers, etc.) | Main Lead Contact<br>(name, phone, email)<br>to share more about<br>the fundraiser | Time<br>Commitment<br>(Limited,<br>Moderate, or<br>Significant) | Purpose of<br>Fundraiser<br>(what were funds<br>used for?)  |
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|            | ementary School<br>50 students, K-6)   | Spring. We consider this fundraiser a<br>service to our school community as<br>everyone looks forward to the<br>delicious strawberries all year! Sales<br>are cash only at the two pick up gates.<br>Half of the purchase price goes to fund<br>general program needs.  |  |                                       |   |  |   |   |
| Co<br>Ele  | <b>ncinitas</b> – La<br>osta Heights<br>ementary School<br>40 students, K-6) | We offer fresh picked, locally grown,<br>strawberries for sale during the month<br>of May to our families. We advertise<br>on campus and in our weekly<br>newsletter. We also use strawberries<br>vouchers as an incentive during our<br>annual fund drive campaign.<br>Valley Heights is very easy to work<br>with. They bring us strawberries on<br>each Wed. and our parent/student<br>volunteers sell them after school. They<br>are known as "the best strawberries"<br>and we almost always sell out. We are<br>able to offer healthy options to our<br>families for fundraising. | С.   | 50%                                   | Valley Heights Ranch,<br>Oceanside                              |  | Limited   | General program<br>needs  |
| – F<br>Ele | <b>condido Union</b><br>Reidy Creek<br>ementary School<br>99 students, K-5)  | PTA coordinates APEX fun run.<br>Students raise funds through<br>sponsorship APEX teaches lessons<br>about healthy lifestyles in each class<br>with motivates and reinforces school's<br>goal of building leaders. "Health &<br>Safety Fair" runs the same day with<br>students rotating through booths and<br>fun run.   | E. \$22,000 (\$40-45K<br>raised, school<br>receives 50%)   | 50%                                   | Apexfunrun.com/what-<br>is-apex-fun-run                         |  | Moderate  | Supports leadership<br>development<br>program based on<br>"The Leader in Me"<br>book which focuses<br>on building healthy<br>minds and bodies.<br>The school has a<br>daily 10-minute |

| District – School<br>(Student Population,<br>Grades)                                     | <b>Fundraiser Details</b><br>Brief Description including who, what,<br>when, where, and how  | Monies Raised<br>(Choose Letter)<br>A. \$500 - \$1000<br>B. \$1,000 - \$3,000<br>C. \$3,000 - \$5,000<br>D. \$5,000 - 10,000<br>E. \$10,000+ | Profit to<br>school<br>(% or portion) | Resources available<br>(company used,<br>website, flyers, etc.)                             | Main Lead Contact<br>(name, phone, email)<br>to share more about<br>the fundraiser | Time<br>Commitment<br>(Limited,<br>Moderate, or<br>Significant)          | Purpose of<br>Fundraiser<br>(what were funds<br>used for?)  |
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| 7. Julian Union HS<br>District – Julian<br>Union High School<br>(144 students, 9-<br>12) | The Julian 5K/10K Run, a U.S. Track &<br>Field sanctioned race, was held<br>11/7/15. Event included a 1K race on<br>the recently renovated high school<br>track. 229 registered entrants from<br>Julian and S. Cal. This race was held in<br>previous years but has not been held<br>recently. Next race scheduled for<br>11/5/16.   | C. Approx. \$4,100   |                                       | Facilitated by Kathy<br>Loper Events  |  | Significant<br>(planning<br>began April<br>2015 for<br>November<br>race) | "workout" before<br>school.<br>\$100 given to each<br>of 11 coaches for<br>their programs,<br>\$3000 given to<br>school to help pay<br>for referees for<br>sports competitions. |
| 8. Lemon Grove –<br>Mount Vernon<br>School (609<br>students, PreK-8)                     | Mount Vernon School PTA 2nd Annual<br>Color Fun Run 4/22/16, 5:00-7:30 pm<br>PTA sponsored event that includes,<br>obstacle course stations, water play,<br>color splash stations, healthy snacks<br>and water. Students learn about the<br>importance of staying healthy by<br>being active and making healthy<br>eating choices. This also teaches<br>students about the school community<br>by working together to meet our<br>goals. Goal is to raise \$10,000 through<br>\$20 sponsorships. | D. \$10,000 (goal)   |                                       |   |  | Moderate   | To fund class field<br>trips, and the<br>beautification of the<br>school auditorium.  |
| 9. San Diego Unified<br>– Language<br>Academy (918<br>students, K-8)                     | a. Jogathon - students raise money for<br>laps that they run. There are<br>parent announcers, music, and<br>water for the students. Every<br>Jogathon has a theme with   | a. E.  | a. 100%                               | Materials are available<br>for each fundraiser.<br>Contact coordinator for<br>more details. | a.   | Significant  | School programs   |

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| Grades)              | when, where, and how                   | A. \$500 - \$1000    | (% or portion) | website, flyers, etc.) | to share more about  | (Limited,    | (what were funds |
|                      |  | B. \$1,000 - \$3,000 |                |                        | the fundraiser       | Moderate, or | used for?)       |
|                      |  | C. \$3,000 - \$5,000 |                |                        |                      | Significant) |                  |
|                      |  | D. \$5,000 – 10,000  |                |                        |                      |              |                  |
|                      |  | E. \$10,000+         |                |                        |                      |              |                  |

|  | previous themes of <i>Mustache Dash</i> and <i>Superhero Dash</i> .   |   |  |   | Moderate    |   |
|--|---|---|--|---|-------------|---|
|  | b. Old Shoe Drive<br>c. Yearbook Sales  | b. В.<br>c. A.  | b. 25%<br>c. 25%   |   | Significant |   |
| 10. San Diego Unified<br>– Monroe Clark<br>Middle School<br>(1000 students, 6-<br>8) | For the past seven years the students<br>of the Life Skills class collect paper,<br>aluminim and plastic bottles from<br>classrooms and bins in the cafeteria<br>and front office. Once per week the<br>class walks to the recycling center two<br>blocks away to get cash for the items.   | A. about \$15 per<br>week on average  | 100%   | none  | Moderate    | The funds raised go<br>toward purchasing<br>ingredients for the<br>weekly cooking<br>lesson.  |
| 11. San Diego Unified<br>– Sherman<br>Elementary School<br>(678 students, K-5)       | Raffle held at first Garden Festival<br>in 2016. Tickets were sold at<br>festival and at pre-sale table before<br>and after school during week prior<br>to event. After-school festival<br>lasted until 7 p.m. and included<br>Zumba, info. from nutrition and<br>environmental organizations, tastes<br>of the garden, and raffle. Tickets<br>cost \$1 (6 for \$5, 12 for \$10 and 25<br>for \$20) to win theme park tickets<br>and CSA bags, among other<br>donated prizes. | B. \$1007<br>(including approx<br>\$100 raised after<br>the event selling<br>two theme park<br>tickets on Ebay<br>for Charity:<br>Set up through<br>PTA:<br><u>http://charity.eb</u><br>ay.com/ | 100% minus<br>\$20<br>nonprofit<br>raffle<br>permit.<br>Applied<br>through the<br>PTA for<br>permit:<br><u>www.oag.ca</u><br>.gov/chariti<br><u>es</u> | Donated prizes,<br>community<br>organizations<br>supplied information<br>and activities,<br>promoted to school<br>community | Significant | Funds pay for<br>various nutrition<br>educators who<br>provide garden<br>and nutrition<br>education to<br>students in weekly<br>after-school<br>garden club |

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|                      |  | B. \$1,000 - \$3,000 |                |                        | the fundraiser       | Moderate, or | used for?)       |
|                      |  | C. \$3,000 - \$5,000 |                |                        |                      | Significant) |                  |
|                      |  | D. \$5,000 – 10,000  |                |                        |                      |              |                  |
|                      |  | E. \$10,000+         |                |                        |                      |              |                  |

| <ul> <li>12. San Diego Unified <ul> <li>Torrey Pines</li> <li>Elementary School</li> <li>(544 students, K-5)</li> </ul> </li> </ul> | 1st Annual Torrey Trot 5k and 1 Mile<br>Fun Run held 11/22/15. Partners<br>were CARE and RoadRunner Sports.<br>Open to the whole community with<br>190+ paid participants from school,<br>family, friends, and the La Jolla<br>community. Some sponsor booths at<br>finish line. RRS hosted a shopping<br>event that donated a % back to the<br>school for all runners purchasing items<br>in the store that day.  | D.  | 70% profit | We paid \$500.00 to<br>have our website set<br>up with Fundly through<br>RoadRunner Sport. It is<br>no longer active.<br>Websites can be set up<br>a variety of ways. | Moderate the<br>first year to<br>set up the<br>event. Now<br>that we have<br>done it once<br>the time<br>commitment<br>will be much<br>less. |   |
|---|--|---|------------|---|--|---|
| 13. San Marcos<br>Unified – San<br>Marcos High<br>School (2518<br>students, 9-12)   | ASB initiated a recycling program:<br>students made cardboard bins to<br>place in classrooms with willing<br>teachers. After 1.5 years, there are<br>permanent plastic bins in 70<br>classrooms. Initial funds purchased<br>\$1500 in blue bins for classrooms in<br>year 1 and \$500 to purchase more in<br>year 2. Currently profit is \$700 and<br>the group is ready to move into other<br>areas to recycle on campus. Potential<br>challenge for this expansion is the<br>need to add larger containers to the<br>program's existing set in order to<br>allow an outside company to sort the<br>trash, a task currently undertaken by<br>the students in the leadership | B. \$2000 raised was<br>reinvested into<br>program expansion.<br>\$700 profit. This<br>fundraiser will keep<br>giving back in money<br>and to the<br>environment. |            |   | Moderate.<br>Students<br>currently<br>sorting the<br>trash but plan<br>to get larger<br>containers so<br>a company<br>can do this.           | Environmental<br>projects: clean and<br>beautify campus,<br>expand program.<br>Funds for smaller<br>clubs will be used to<br>clean, maintain, and<br>beautify campus. |

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| Grades)              | when, where, and how                   | A. \$500 - \$1000    | (% or portion) | website, flyers, etc.) | to share more about  | (Limited,    | (what were funds |
|                      |  | B. \$1,000 - \$3,000 |                |                        | the fundraiser       | Moderate, or | used for?)       |
|                      |  | C. \$3,000 - \$5,000 |                |                        |                      | Significant) |                  |
|                      |  | D. \$5,000 – 10,000  |                |                        |                      |              |                  |
|                      |  | E. \$10,000+         |                |                        |                      |              |                  |

|  | <ul> <li>program. More Goals:</li> <li>1) Raise awareness on the impact of personal waste. 2) Promote</li> <li>environmentally friendly alternatives</li> <li>for trash disposal. 3) Help make SMHS</li> <li>an eco-minded and sustainable</li> <li>campus.</li> <li>4) To expand in to other areas of our</li> <li>campus. Clubs will be needed to do</li> <li>this and thus will profit from it.</li> <li>5) To get large bins on campus that a</li> <li>trash company will pick up and give us</li> <li>the profit. We are very close to</li> <li>obtaining this goal at no cost to us.</li> <li>6) To pioneer a campus clean-up and</li> <li>beautification program staircases,</li> <li>and other areas like our quad.</li> <li>7) To purchase bins for our student</li> <li>union and outside quad area to</li> <li>continue to recycle all of the stuff</li> <li>from lunch.</li> <li>8) To give this fundraising opportunity</li> <li>away to our smaller clubs on campus.</li> </ul> |  |      |                      |                                     |   |
|--|---|--|------|----------------------|-------------------------------------|---|
| 14. San Marcos<br>Unified – 11<br>elementary | Schoolicious is an exciting program<br>where healthy kids and healthy<br>schools are supported by local   | B. An estimated<br>\$2,000 is to be raised<br>per elementary | 100% | www.schoolicious.org | Moderate -<br>Due to the<br>need of | Schoolicious is<br>helping schools raise<br>money so kids can   |
| schools (10,228<br>students                  | restaurants Schoolicious (the only<br>search engine of its kind providing   | school during the current startup year.                      |      |                      | constant<br>promotion of            | have healthier<br>lifestyles. From                              |
|  | personalized dining out<br>recommendations validated by their<br>team of registered dieticians), is   |  |      |                      | the program.                        | exercise equipment<br>to school gardens to<br>training teachers |
|  | funded through a National Institutes  |  |      |                      |                                     | how to teach health   |

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|   | of Health grant. Participating<br>restaurant pay a monthly fee to be in<br>the Schoolicious program. All of these<br>fees go to the fundraising program to<br>be shared by the school district,<br>evenly amongst all elementary schools<br>for wellness programs, such as PE and<br>playground equipment and school<br>gardens, etc. Schoolicious boasts a<br>new free smartphone app employing<br>cutting-edge beacon technology. This<br>technology enables parents and<br>community residents to easily find<br>participating restaurants and their<br>Healthy Dining and Kids LiveWell-<br>approved menu choices as well as<br>provides the tracking of the restaurant<br>visits correlating to the financial<br>contributions by the restaurants. |  |  |  |  |  | and physical<br>education. We all<br>want kids to be<br>healthy, but with<br>America's high<br>obesity rate and<br>underfunded school<br>wellness programs,<br>it's time to step up<br>for students.     |
| <ul> <li>15. Solana Beach –<br/>Carmel Creek<br/>Elementary School<br/>(352 students, TK<br/>– 3)</li> <li>16. Solana Beach –<br/>Solana Pacific<br/>School (577</li> </ul> | <ul> <li>a. Fun Run</li> <li>b. Yearbook</li> <li>c. Mixed Bags</li> <li>d. Board Game Sales</li> <li>e. Spirit Wear</li> <li>f. Teacher Movie Night</li> <li>g. Parents Night Out</li> <li>h. Earning 4 Learning</li> <li>Our main fundraiser is the annual</li> <li>"Sandpiper Sprint," sponsored by the<br/>Solana Beach Schools Foundation. The</li> </ul>  | a. E<br>b. B<br>c. B<br>d. A<br>e. A<br>f. C<br>g. A<br>h. A<br>E. \$15,000 - \$22,000<br>each year. 2016 goal<br>is \$28,000!               | a. 100%<br>b. 100%<br>c. 50%<br>d. 40%<br>e. 100%<br>f. 100%<br>g. 100%<br>h. 100% | Contact leads  |  | <ul> <li>a. Significant</li> <li>b. Significant</li> <li>c. Moderate</li> <li>d. Moderate</li> <li>e. Limited</li> <li>f. Significant</li> <li>g. Moderate</li> <li>h. Limited</li> <li>Significant</li> </ul> | Funds raised go to<br>the PTA for school<br>needs, or the Solana<br>Beach Schools<br>Foundation to fund<br>needs at all district<br>schools.<br>The money raised<br>helps to provide<br>STREAM Discovery |

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|  | involves the entire school wearing<br>assigned class colors and coming up<br>with their creative "team names".<br>Students receive pledges for the<br>number of laps run. Parent volunteers<br>coordinate water stations, fun DJ<br>music, and a cool-off station at the<br>end.   |  |                                       |  |  |   | Technology, and PE<br>for all students<br>throughout the<br>entire school year.   |
| 17. South Bay –<br>Imperial Beach<br>Charter School<br>(850, TK-8)             | Started in 2015, this PTA-led event is<br>held in spring and fall and features<br>up to eight inflatable structures such<br>as slides and obstacle courses.<br>Wristbands for four-hours unlimited<br>play are sold for \$15 before and at<br>event, and allow in and out privileges.<br>Parents who aren't "playing" are<br>allowed free in the activity area.  | B. Approx. \$1200 per<br>event   |                                       | Inflatable World<br>http://www.inflatable<br>worldsd.com/  |  | Moderate  |   |
| 18. <b>Vista</b> – Alamosa<br>Park Elementary<br>School (510<br>students, K-5) | Since 2008 the Alamosa Park<br>Education Foundation has organized a<br>"Hawk Run" jog-a-thon at a<br>neighboring park every other year as<br>the grand finale to "Healthy Hawk<br>Week" in the spring. Each grade level<br>runs for 20 minutes.Students raise<br>funds through sponsorships for<br>number of laps they can run in 20<br>minutes, or a flat donation. Parent<br>volunteers request donations from<br>local businesses to use as prizes for<br>students for various categories<br>including most funds raised, most laps | E - In 2014, the Hawk<br>Run raised \$35,000<br>for the school as well<br>as \$35,000 in<br>donated prizes for<br>the students.              | 100%                                  | <ul> <li>Documents available:</li> <li>Pledge form</li> <li>Info. sheet for<br/>parents &amp; students</li> <li>Sponsor request<br/>letter</li> <li>Hawk Run FAQs</li> </ul> |  | Significan  | Each year the<br>Foundation adopts a<br>purpose for the<br>fundraiser. Previous<br>years have raised<br>funds for technology<br>on campus, SPARK<br>training for teachers<br>& PE equipment,<br>new playground,<br>etc. |

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| run, participation, etc. Business       |  |  |  |
|---|--|--|--|
| sponsors have their logos printed on    |  |  |  |
| banners and Hawk Run t-shirts which     |  |  |  |
| students wear on race day. The shirts   |  |  |  |
| are proudly worn throughout the year    |  |  |  |
| and help promote school spirit.         |  |  |  |
| Marines are invited to warm up with     |  |  |  |
| the students. Music plays while the     |  |  |  |
| kids are running. Parent volunteers     |  |  |  |
| mark off laps and cheer the kids on.    |  |  |  |
| Water and frozen fruit bars are         |  |  |  |
| provided after the run. Teachers and    |  |  |  |
| parents are encouraged to run           |  |  |  |
| alongside the students. It is a campus- |  |  |  |
| wide celebration of fitness!            |  |  |  |